



## ROAMpay

Putting the power of business in the palm of your hand.

## Agenda

- I. Overview
- II. What is Credit Card Processing with ROAM Data?
- III. How Does it Work?
- IV. Pricing
- V. Support
- VI. Target Markets
- VII. ROAMportal



## ROAMpay...



Turns a cell phone into a secure mobile POS device:

Hundreds of phones including iPhone, Blackberry,
 Google Android, Windows mobile and more!

A survey done by BBDO found that 75% of Americans have their cell phones on and within reach during waking hours.



## There's An App For That



#### Not only on the iPhone!



























Works on over 200+ phones, on all major carriers









#### How Do We Do It?



#### ROAMpay runs on ROAMplayer

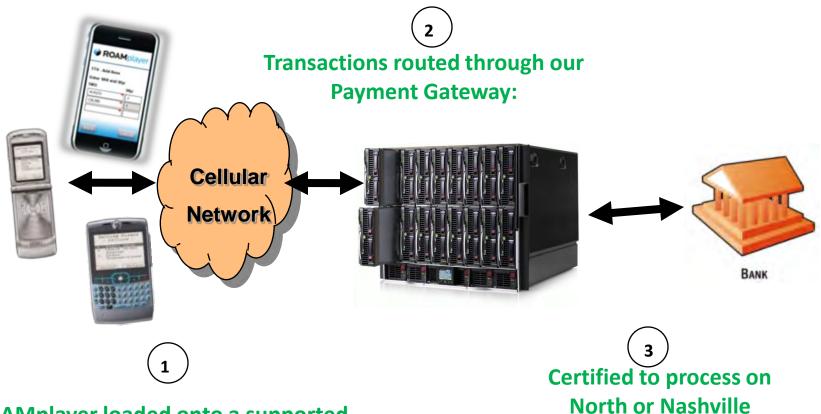
#### **ROAMplayer:**

- Patent pending technology.
- Application loaded to your phone outside of your phone's browser.
- 168 bit DES3, Double encrypted data transfer.
- Turns a cell phone into a class B certified POS device.



## How Does ROAMpay Work?





ROAMplayer loaded onto a supported mobile device: cell phone, PDA, etc...

## What is ROAMpay?



#### Mobile POS device:

- Virtual Terminal for your mobile phone.
- Merchant gets keyed card present rates.
- Features like Voice 2 Text and Reverse
   Phone lookup make inputting customer info easy.
- Email receipts.
- Check transaction history.



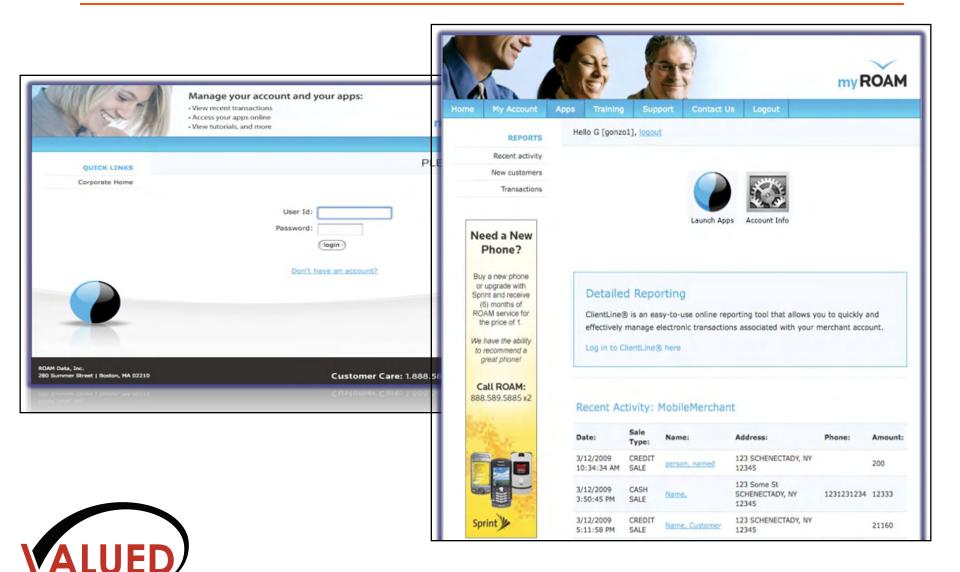
#### Not Just on the Mobile Phone





- Virtual Terminal for mobile phones, PCs and MACs.
- At no additional cost to the Merchant.

## App Management, Online Support, Video Training and Reporting at "myROAM", or Call Customer Care!



## Who is the Target Market?



#### Merchants who are on the go:

- When business is done remotely.
- Anyone that goes to the home to do business:
  - Contractors
  - House cleaners
  - Plumbers, etc...

**Direct Sellers** 

## Review of ROAMpay Package



Turns a cell phone into a secure POS machine:

- With ability to e-mail receipts, track customer data.
- Additional Virtual Terminal for PC/MAC.
- myROAM portal to manage your account on-line.







## Why Go Mobile?



#### Cost:

- No need to purchase additional equipment (dedicated terminal).
- No warranty issues for equipment purchased.

#### Convenience:

- Sell any time anywhere.
- Real time authorizations if you're within cell range.
- Store and Forward capability.



## Why Go ROAMpay and not another mobile solution?

#### Cost:

- Works on hundreds of phones.
   No need to buy an iPhone or wifi service.
- FREE Updates and Upgrades.
- New phones re-provisioned for FREE.
- FREE PCI compliant, multi-device Virtual Terminal.
- FREE online Reporting Portal.





## Why Go ROAM?



#### Flexibility:

- Quick Activation loading the application to a phone takes 15-30 seconds:
  - Want to change phones? Easy to transfer account to a new phone – at no additional cost.
- Software updates are done automatically:
  - Updates take 15-30 seconds.
  - No need to pay additional fees for upgrades.
- Mobile or PC/Mac Virtual Terminal.



## Why Go ROAM?



#### **Convenience:**

- Use your own phone.
- DES3 secure, PCI compliant.
- More features than other Mobile Apps.
- Real time authorization.
- Log cash orders for reporting and receipts.
- Email receipts to your customers.
- Build up your customer list for future marketing efforts.
- Check and download transaction history and reports on your phone or on-line.



#### **ROAMcommerce - Enterprise Mobile Solution**

#### **ROAMcommerce:**

- Only Mobile Solution that extends critical Corporate business functions to a mobile phone, like: Order entry, inventory look-up, Payments, etc.
- Excellent Solution for Direct Sellers like AVON, Mary Kay, Tupperware, Amway, etc.
- No changes to existing data bases or applications.
- Requires Professional services for integration.

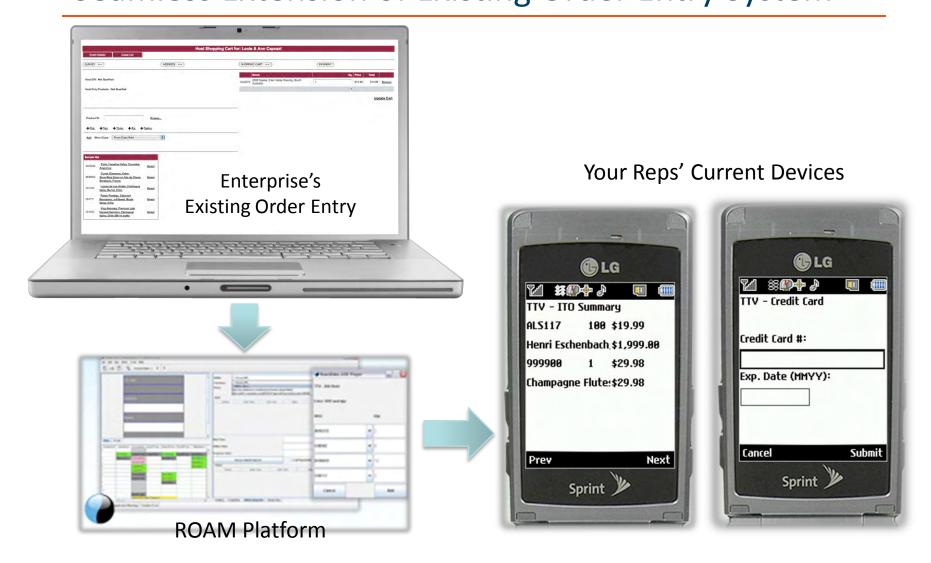
Refer Prospects to ROAM for follow-up/joint marketing

# Leave the Laptop and Go Mobile! Seamless Extension of Existing Systems

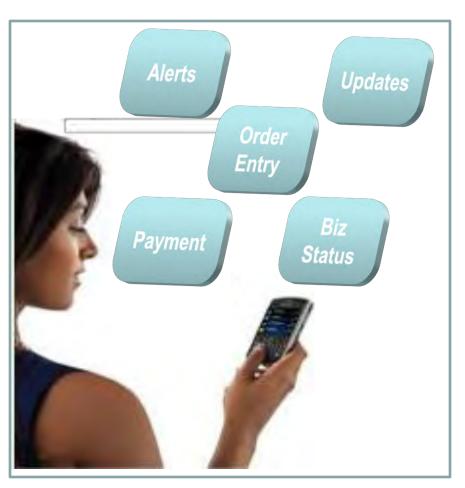




# ROAM Mobile Commerce Seamless Extension of Existing Order Entry System



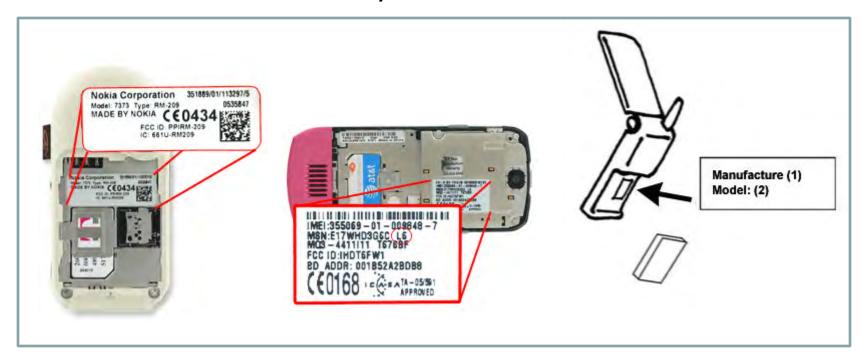
## Designed to Meet Reps Mobile Needs





# Merchant Doesn't Know What Kind of Phone They Have

Model # is under the battery.





## What Happens Next?



#### For most phones:

- Merchant gets an e-mail and SMS to their mobile number.
- Merchant gets an e-mail for their records.

#### For iPhones, Google Android, and Verizon BREW phones:

- Merchant gets an e-mail with directions on next steps.
- Merchant goes to app store and buys the app separately.
  - iTunes and Android: \$2.99 (ROAMpay).
  - Verizon BREW: \$4.99 (ROAM Player).
  - No difference in app, just different name and price.

# For Most Phones: sms loads app to phone

- Takes 15-30 seconds.
- Loads ROAMplayer to phone, with ROAMpay as an option in their ROAMplayer menu screen.
- Cannot use ROAMpay until confirm information on myROAM.





## For iPhone, Android, and BREW



- Merchant will get a welcome e-mail with activation code.
- Merchant goes to their app store and buys the app separately:
  - iTunes and Android: \$2.99 (ROAMpay)
  - Verizon BREW: \$4.99 (ROAM Player)
  - No difference in app, just different name and price.
- Upload ROAM app to phone.
- When uploaded to phone, merchant needs to input the activation code.
- ROAMpay will be an option in menu screen.
- Merchant cannot use ROAMpay until they confirm information on myROAM.

## myROAM Confirmation



#### Merchant logs into myROAM:

- Confirms payment information.
- Changes password.
- Accepts terms and conditions.



## Merchant Boarding Complete



- Phone can now be used as mobile POS.
- Also has access to ROAMpay Virtual Terminal for PC/Mac.
- Merchant has additional access to myROAM for training, support and reports.



